

South West Pinnacle

Results for Half Yearly April-Sept 2018

2nd November, 2018



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Key Management



VIKAS JAIN – Chairman cum Managing Director

Vikas Jain is the Promoter & Chairman cum Managing Director of South West Pinnacle Exploration Limited (SWPE). He has completed his MBA from Johnson & Wales University, USA and Bachelor of Commerce (Honors) from Hansraj College, Delhi University. In the year 2006. He founded SWPE to provide quality drilling services to CBM & Mineral Exploration along with allied services in India. He is directly involved in planning and developing new businesses for the company. He looks after overall management of the company.



PIYUSH JAIN – Joint Managing Director

Piyush Jain is the Promoter & Joint Managing Director of SWPE.. He has completed M.Sc in Management & Entrepreneurship from Nottingham Business School, North Trent University, UK and Bachelor of Science in Business & Management Studies from University of Bradford. He manages and supervise overall operations of the company right from setting up to closure. He is part of the business development and strategic decision making team of the company.



ROGER JAMES LORD – Director

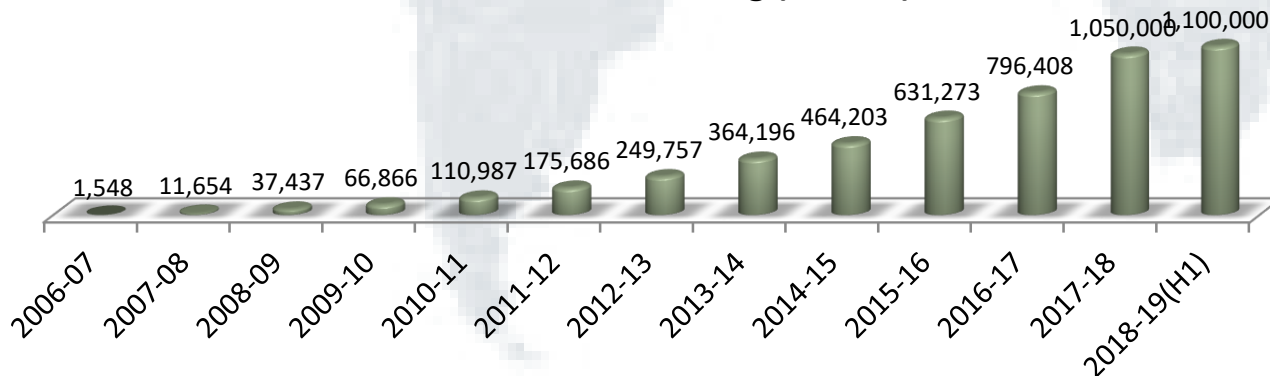
Roger has completed his graduation and also a Diploma in Drilling. He has broad experience in all aspects of drilling, in particular advanced drilling technologies such as angular drilling which requires highly skilled and experienced personnel to keep the hole on a proper degree or angle. His role is more into advising management on cost effective drilling with maximum productivity.

SWPE has a strong and experienced management team with sound corporate governance practices.

Company Overview

- South West Pinnacle Exploration Limited (SWPE) is ISO 9001:2015 certified company, established in the year 2006 headquarter in Gurgaon, Haryana. SWPE is engaged in Drilling and end to end exploration services. Over the last couple of years new segments in Drilling have been added such as Geophysical logging and Horizontal drilling for laying gas pipelines.
- SWPE has completed more than 11,00,000 meters of drilling (up to 30.09.2018) for both Government and Private Sectors. Owns/outsources and operates 44 Rigs with state of the art technology, with different capacities to drill upto a depth of 2500 meters. SWPE currently has 10 running projects across India.

Total cumulative Drilling (Meters)



Revenue Composition

**South West
Pinnacle**



**Aquifer Mapping
Services**



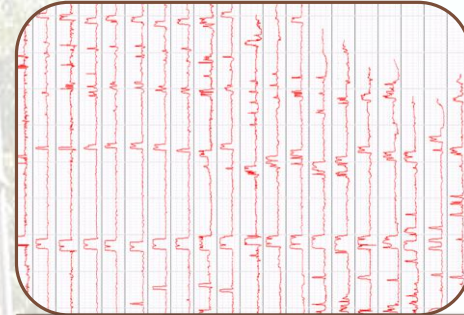
**CBM Exploratory
Drilling Services**



**CBM Production
Drilling Services**



**Coal & Mineral
Exploration Services**



**Geological &
Geophysical Services**



Work over Rig Services



RC Drilling Services

Marquee Clients

South West
Pinnacle

Minerals and aquifer mapping



RioTinto

DE BEERS



Alara
Resources



CBM



DART ENERGY



Coal



cmpdi
A Mini Ratna Company



Projects Handled

South West
Pinnacle



*CBM Production Drilling at
Sohagpur, MP for Reliance
Industries*



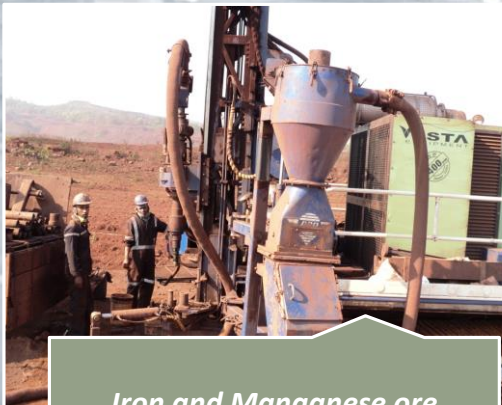
*CBM Production Drilling for
Reliance Industries – completion
of 100 wells*



*CBM Exploratory Drilling at
Satpura, MP for Dart Energy*



*Large Diameter Kimberlite core
(8") for Rio Tinto at Bunder, MP –
Drilled by BLY LF230 upto a depth
of 352 Meters. largest coring done
in India till date*



*Iron and Manganese ore
Reverse Circulation drilling at
Orissa for Tata Steel*

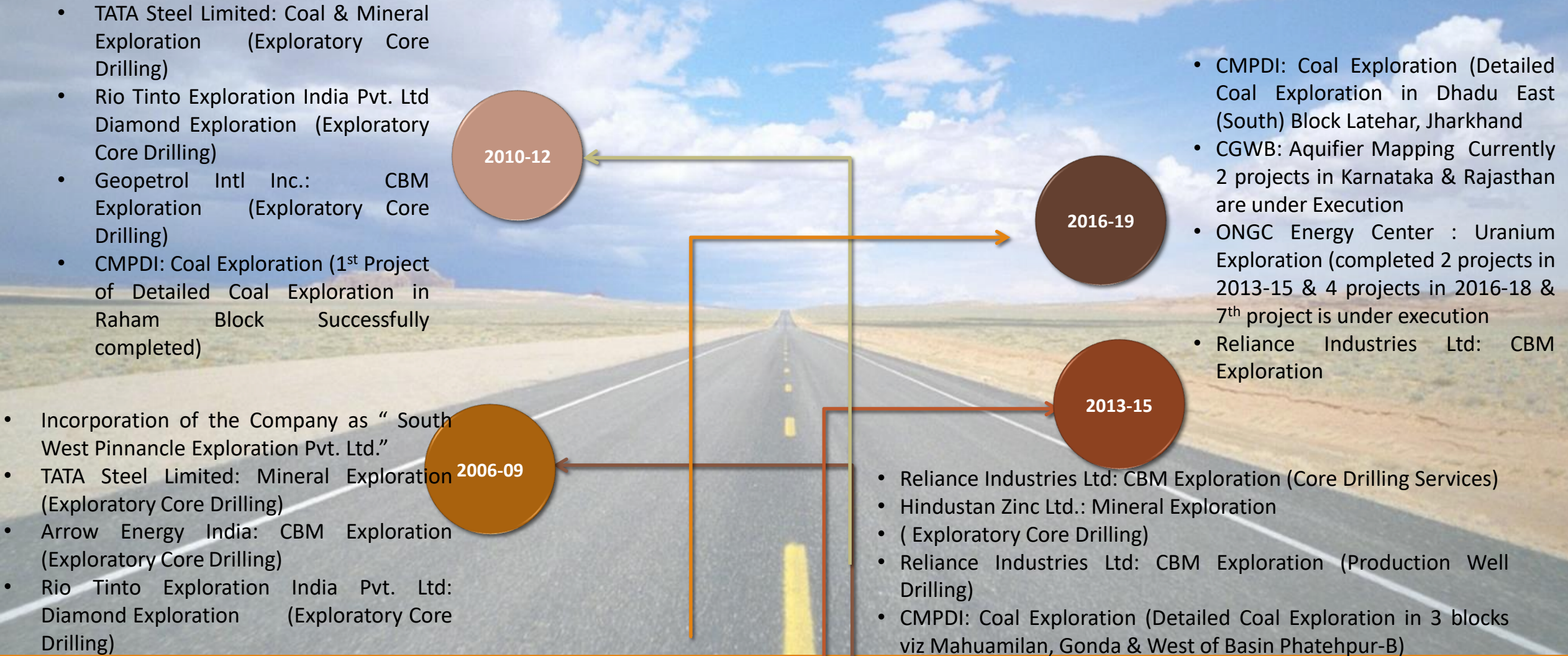


*Rock Mass proving through HQ
Core drilling for Chromite for
Tata Steel Limited*



*Detailed Exploration for Coal at
Raham Coal Block for CMPDI*

Milestones



Recent Developments

The company has made foray into two new domains of Infrastructure namely Lift canal irrigation & Horizontal Directional drilling (HDD)/ Optical Fibre Laying (OFL). Both the domains are having great potential due to growing need of infrastructure in our country.

With our constant efforts we started reaping results too as summarised below;

We have recently bagged a sizable contract of Rs. 55 Crores in Lift Canal Irrigation domain from Orissa Lift Irrigation Corporation Limited (OLIC). We expect to get some more contracts of almost similar value from OLIC in near future.

In HDD and OFL domains too we have already bagged two contracts and expect to get few more in coming days.

Competitive Strength



**Explore International
Opportunities**

**Continue to explore
and enhance the
business by adopting
present day techniques**

***Business
Strategy***

**Execute large size of
projects on standalone
basis**



OUTSOURCING - OUR NEW GROWTH STRATEGY

TO INCREASE OUR REACH TO THE NEWER AREAS/VERTICALS/CLIENTS, THE COMPANY HAS DECIDED TO USE ITS WIDE EXPERIENCE OF MANAGING EXPLORATION OPERATIONS BY OUTSOURCING CERTAIN ACTIVITIES TO THE LOCAL PARTNERS/VENDORS.

THIS NEW STRATEGY HAS SUCCESSFULLY BEEN IMPLEMENTED IN THE FIELD OF AQUIFER MAPPING AND MINERAL EXPLORATION.

THIS WAY THE COMPANY IS ABLE TO HANDLE MORE PROJECTS WITH THE SAME RESOURCES RESULTING IN HEALTHIER TOP AND BOTTOM LINE.

PRESENT RIGS DEPLOYMENT STATUS

State	No. of RIGS	Vertical
RAJASTHAN	4	Mineral Exploration
KARNATKA	4	Mineral Exploration
TAMILNADU	2	Aquifer Mapping
JHARKHAND	6	Mineral Exploration
KARNATAKA	3	Aquifer Mapping
RAJASTHAN	4	Aquifer Mapping
M.P.	1	CBM Production Drilling
JHARKHAND & CHHATTISGARH	15	Mineral Exploration
A.P.	3	Mineral Exploration
JHARKHAND	2	Mineral Exploration

South West Pinnacle

Financial Snapshot

Profit & Loss – Consolidated (Rs. Crore)

Period ending 31 March 2018 Particulars	6 Months 1HFY19	6 Months 1HFY18	Y-O-Y %	12 Months FY 18	12 Months FY 17	Y-O-Y %
Total Revenue	38.92	37.50	4	82.00	74.88	10
EBIDTA	10.52	11.24	-6	27.64	21.01	32
EBIDTA Margin %	27.04	29.98	-	33.70	28.01	6
Interest	2.18	2.46	-11	6.30	5.44	16
Depreciation	3.19	3.75	-15	7.40	6.91	7
PBT	5.15	5.04	2	13.94	8.66	61
Tax	1.57	1.57	-	4.84	2.96	63
PAT	3.58	3.47	3	9.10	5.70	60
PAT Margin %	9.21	9.27	-	11.1	7.60	3.5
EPS (Rs)	5.13	7.47	-31	9.25	6.14	51

Thank You!



ISSUER COMPANY

**South West
Pinnacle**

South West Pinnacle Exploration Limited

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